A DEMO ON THE VENDOR'S SAMPLE CALLS TELLS YOU HOW THE VENDOR'S SAMPLE CALLS GO.

AI receptionist demo checklist

Twelve things to make every AI receptionist vendor show on your own calls, with your own rules. Score up to three vendors side by side, then record the decision.

Run every test live. 0 = not shown or not possible · **1** = shown partly, or "on the roadmap" · **2** = shown on a real call in the demo. Bring your emergency rules (AR01 or AR03) and one real address.

Vendor A _____ Demo date _____

Vendor B _____ Demo date _____

Vendor C _____ Demo date _____

01 / MAKE THEM SHOW

#	MAKE THEM SHOW	HOW TO TEST IT	A	B	C
1	**Your own emergency rules**	Load your list, then call with a real no-heat or burst-pipe story			
2	**A call in business hours vs after hours**	Call once in each: does it wait for your CSRs first, and what changes after hours?			
3	**Overflow: two calls at once**	Ring it from two phones at the same time			
4	**What lands on the customer record**	Open the record after the call and read it			
5	**How it books into your schedule**	Watch the booking appear on your calendar			
6	**A technician, or just a slot?**	Is a named tech on the job when the call ends?			

FieldCamp Demo Checklist

01 / MAKE THEM SHOW (CONTINUED)

#	MAKE THEM SHOW	HOW TO TEST IT	A	B	C
7	**How escalation reaches your on-call**	Have it transfer or text your phone during the demo			
8	**Changing the rules after go-live**	Who edits them, how, and how fast it takes effect			
9	**Transcript and recording**	Where they are kept and who can see them			
10	**How usage is billed at peak**	What a storm week costs compared with a quiet one			
11	**Setup time, and who does it**	Your hours, their hours, and the steps			
12	**What it does when it is unsure**	Call with a vague problem and see where it goes			
	Total				

02 / NOTES

Vendor A _____

_____

Vendor B _____

_____

Vendor C _____

_____

Do not assume

A demo number is not your number. Ask them to run it on your line or a test line with your rules loaded.

"Books the job" can mean a slot. Ask who the technician is when the call ends.

"Escalates" can mean an email. Have it reach your phone in the room.

03 / DECISION RECORD

Chosen vendor _____ Runner-up _____

Coverage to start with _____ Go-live date _____

Rules owner _____ Review after (weeks) _____

Decided by _____ Date _____